



# Home grown feed costs for dairy farmers

South East Queensland 2026

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Government

This publication has been compiled by Ray Murphy and Ross Warren of Animal Science, and Lucie Okill of Rural Economic Development, The Department of Primary Industries.

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# Introduction

The Queensland Department of Primary Industries has compiled this collection of home grown feed costs, as part of the QDAS project, to assist dairy farmers in feed budgeting and assist in the modelling of Queensland dairy systems.

All the following costings are available in Excel format from

<https://northernaustraliandairyhub.com.au/> (go to "Resources", then "Feedbase & Nutrition" and "Home Grown Feed Costs"). With these spreadsheets you can add your own data and calculate your own costing of feeds.

These costings have been developed after speaking to dairy farmers across south east Queensland to determine typical management practices for different crops and pastures. Inputs prices have been sourced from local rural merchandising outlets.

## Machinery

Machinery costs are an estimation of fuel, oil, repairs and maintenance for machines typically used on dairy farms in south east Queensland. The cost of operating labour and the cost of owning this machinery are not included.

## Irrigation

\$120 per ML is assumed as the cost of irrigation and includes the cost of pumping and water licences. This cost varies on farm from \$60 to \$200 per ML depending on the efficiency of irrigation systems used.

## Perennial crops and pastures

For perennial crops and pastures, the cost of establishment is averaged over the life of the crop or pasture. For instance, if the cost of establishing lucerne is \$1,200 per ha and its life is 4 years, then \$300 ( $\$1,200 \div 4$  years) is added to the annual cost of Lucerne. Perennial pastures such as kikuyu have been allocated a life of 10 years. In reality, if maintained, these pastures have a much longer life.

## Feed utilisation

Feed production estimations, made as kilograms of dry matter per hectare (kg DM/ha), are achievable with good crop and pasture management. Utilisation percentages of 100% for silage and between 60% and 70% for grazing have been used. Feed utilisation (kg DM/ha), equals feed production multiplied by the feed utilisation percentage, and is the critical factor that you must be confident in. While silage has high utilisation percentages when being made, you must remember that they may suffer significant wastage during storage and feeding.

## Cost of feed

The cost of feed (\$/kg DM) is calculated by dividing the total annual costs by the feed utilisation (kg DM/ha). This result can be multiplied by 1,000 to show the cost of feed in \$/t DM. For instance, \$0.15/kg equals \$150/t DM.

## Risk

Tables at the bottom of each page show the effect changes in DM utilisation, irrigation costs and the quantity of irrigation used have on the cost of feed. In all cases changes in feed utilisation make a larger change to feed cost than irrigation cost or the quantity of irrigation.

### The effect of fuel and fertiliser costs

At the time of printing this report, world fuel and fertiliser prices were fluctuating dramatically. These feed cost calculations were made using average fuel and fertiliser prices for the time. To take account of the chance of large increases in prices, the costs were calculated with a 50% increase in fuel costs and 50% increase in fertiliser costs.

The result was an increase in the cost of feed between 2c/kgDM and 6c/kgDM (11% and 42%) depending on the amount of fuel and fertiliser used and the proportion they made up of total costs. For instance, the cost of annual ryegrass is calculated at 21c/kgDM but is 27c/kgDM when the cost of fuel and fertilisers used are increased by 50%. No other costs are changed in this calculation.

# Summary of costs

| Annuals                     | Water Supply | Crop Use | Irrigation ML/ha | Cost \$/ha | Production kgDM/ha | Utilisation % | Utilisation kgDM/ha | Cost \$/kgDM |
|-----------------------------|--------------|----------|------------------|------------|--------------------|---------------|---------------------|--------------|
| Barley                      | Irrigated    | Silage   | 3.0              | \$2,011    | 11,500             | 100%          | 11,500              | \$0.17       |
| Barley                      | Dryland      | Grazed   | 0.0              | \$747      | 7,000              | 70%           | 4,900               | \$0.15       |
| Barley                      | Dryland      | Silage   | 0.0              | \$1,095    | 7,000              | 100%          | 7,000               | \$0.16       |
| Brassica                    | Irrigated    | Grazed   | 3.0              | \$1,048    | 11,000             | 70%           | 7,700               | \$0.14       |
| Chickory, Plantain & Clover | Irrigated    | Grazed   | 7.0              | \$1,990    | 14,000             | 70%           | 9,800               | \$0.20       |
| Lab Lab                     | Dryland      | Grazed   | 0.0              | \$493      | 7,000              | 60%           | 4,200               | \$0.12       |
| Lab Lab                     | Irrigated    | Grazed   | 2.0              | \$753      | 11,000             | 60%           | 6,600               | \$0.11       |
| Maize                       | Irrigated    | Silage   | 4.0              | \$5,478    | 17,000             | 100%          | 17,000              | \$0.32       |
| Millet                      | Irrigated    | Grazed   | 3.0              | \$1,269    | 12,000             | 70%           | 8,400               | \$0.15       |
| Oats                        | Dryland      | Grazed   | 0.0              | \$882      | 9,000              | 70%           | 6,300               | \$0.14       |
| Oats & vetch                | Dryland      | Grazed   | 0.0              | \$915      | 10,000             | 70%           | 7,000               | \$0.13       |
| Ryegrass (annual)           | Irrigated    | Grazed   | 6.0              | \$2,253    | 15,000             | 70%           | 10,500              | \$0.21       |
| Sorghum - forage            | Irrigated    | Grazed   | 2.5              | \$1,410    | 17,000             | 60%           | 10,200              | \$0.14       |
| Sorghum - forage            | Irrigated    | Silage   | 2.5              | \$2,574    | 17,000             | 100%          | 17,000              | \$0.15       |
| Sorghum - forage            | Dryland      | Grazed   | 0.0              | \$576      | 9,000              | 60%           | 5,400               | \$0.11       |
| Sorghum - forage            | Dryland      | Silage   | 0.0              | \$1,234    | 9,000              | 100%          | 9,000               | \$0.14       |
| Sorghum - grain variety     | Irrigated    | Silage   | 2.0              | \$2,039    | 11,500             | 100%          | 11,500              | \$0.18       |
| Soybean                     | Irrigated    | Silage   | 2.0              | \$1,822    | 8,250              | 100%          | 8,250               | \$0.22       |
| Triticale                   | Irrigated    | Silage   | 2.0              | \$1,968    | 11,500             | 100%          | 11,500              | \$0.17       |
| Wheat                       | Irrigated    | Silage   | 2.0              | \$1,750    | 10,000             | 100%          | 10,000              | \$0.17       |
| Wheat                       | Dryland      | Silage   | 0.0              | \$1,066    | 6,500              | 100%          | 6,500               | \$0.16       |

| Perennials   | Water Supply | Crop Use | Irrigation ML/ha | Cost \$/ha | Production kgDM/ha | Utilisation % | Utilisation kgDM/ha | Cost \$/kgDM |
|--------------|--------------|----------|------------------|------------|--------------------|---------------|---------------------|--------------|
| Gatton panic | Irrigated    | Grazed   | 4.0              | \$1,524    | 15,000             | 70%           | 10,500              | \$0.15       |
| Kikuyu       | Irrigated    | Grazed   | 4.0              | \$1,609    | 17,000             | 70%           | 11,900              | \$0.14       |
| Lucerne      | Irrigated    | Grazed   | 7.0              | \$1,426    | 16,000             | 70%           | 11,200              | \$0.13       |
| Prarie grass | Irrigated    | Grazed   | 7.0              | \$2,116    | 15,000             | 70%           | 10,500              | \$0.20       |
| Rhodes grass | Irrigated    | Grazed   | 4.0              | \$1,504    | 15,000             | 70%           | 10,500              | \$0.14       |

# Barley – Irrigated and cut for silage

| Assumptions                                                       |       |     | Barley<br>Irrigated<br>Silage |
|-------------------------------------------------------------------|-------|-----|-------------------------------|
| Machinery costs per ha include Fuel, oil, repairs and maintenance |       |     |                               |
| Irrigation costs                                                  | \$120 | /ML |                               |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |         |          |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|---------|----------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit    | \$/unit  | \$/ha  |                |
| Offset discs                                      | May     | 34.35              |          |         |          | 0.00   | 34.35          |
| Spray - Roundup                                   | May     | 7.82               | 3        | L       | \$6.80   | 20.40  | 28.22          |
| Power harrows                                     | May     | 52.22              |          |         |          | 0.00   | 52.22          |
| Planting and seed using a combine                 | June    | 22.38              | 70       | kg      | \$2.00   | 140.00 | 162.38         |
| Fertiliser, DAP (with above)                      |         |                    | 125      | kg      | \$1.40   | 175.00 | 175.00         |
| Fertiliser, CK88 (with above)                     |         |                    | 250      | kg      | \$1.10   | 275.00 | 275.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Harvest & ensile                                  | Sep     | →                  | 33       | t (wet) | \$28.00  | 924.00 | 924.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 3.0      | ML      | \$120.00 | 360.00 | 360.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |         |          |        | 2,011.17       |

| Feed production and utilisation |               |      |        |
|---------------------------------|---------------|------|--------|
| Feed produced (kgDM/ha)         |               |      | 11,500 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 100% | 11,500 |

|                                |              |         |
|--------------------------------|--------------|---------|
| Cost of feed (\$/kgDM)         |              | \$0.17  |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 35%     |
|                                |              | \$60.94 |

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 13,800      | 11,500   | 9,200 | 0.15    | 0.17     | 0.22 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.18    | 0.17     | 0.17 | 4%                  | 0%       | -4% |
| Irrigation use (ML/ha) | 3.6         | 3.0      | 2.4   | 0.18    | 0.17     | 0.17 | 4%                  | 0%       | -4% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|            |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------|-----|-------------------------------|-------|--------|--------|--------|
|            |     | 6,900                         | 9,200 | 11,500 | 13,800 | 16,100 |
|            | 1.8 | 0.27                          | 0.20  | 0.16   | 0.14   | 0.12   |
| Irrigation | 2.4 | 0.28                          | 0.21  | 0.17   | 0.14   | 0.12   |
| use        | 3.0 | 0.29                          | 0.22  | 0.17   | 0.15   | 0.12   |
| (ML/ha)    | 3.6 | 0.30                          | 0.23  | 0.18   | 0.15   | 0.13   |
|            | 4.2 | 0.31                          | 0.23  | 0.19   | 0.16   | 0.13   |

# Barley – Dryland and grazed

|                                                            |                                      |
|------------------------------------------------------------|--------------------------------------|
| <b>Assumptions</b>                                         | <b>Barley<br/>Dryland<br/>Grazed</b> |
| Machinery costs include Fuel, oil, repairs and maintenance |                                      |
| Rain events dictate fertiliser and grazing intervals       |                                      |
| Irrigation costs                                           | \$0 /ML                              |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                             | Mar     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                          |         | 7.82               | 3        | L    | \$6.80  | 20.40  | 28.22          |
| Planting and seed using a combine                        | Apr     | 22.38              | 55       | kg   | \$2.00  | 110.00 | 132.38         |
| Fertiliser, DAP (with above)                             |         |                    | 125      | kg   | \$1.40  | 175.00 | 175.00         |
| Fertiliser, Urea using spreader                          | Jun     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, Urea using spreader                          | Aug     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, Urea using spreader                          | Sep     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                               | Various |                    | 0.0      | ML   | \$0.00  | 0.00   | 0.00           |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>746.63</b>  |

|                                        |                                |
|----------------------------------------|--------------------------------|
| <b>Feed production and utilisation</b> |                                |
| Feed produced (kgDM/ha)                | 7,000                          |
| Feed utilisation (kgDM/ha)             | Utilisation % 70% <b>4,900</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.15</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 5,880       | 4,900    | 3,920 | 0.13    | 0.15     | 0.19 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.15    | 0.15     | 0.15 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.15    | 0.15     | 0.15 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

# Barley – Dryland and cut for silage

|                                                                   |     |     |                                      |
|-------------------------------------------------------------------|-----|-----|--------------------------------------|
| <b>Assumptions</b>                                                |     |     | <b>Barley<br/>Dryland<br/>Silage</b> |
| Machinery costs per ha include Fuel, oil, repairs and maintenance |     |     |                                      |
| Irrigation costs                                                  | \$0 | /ML |                                      |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |         |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|---------|---------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit    | \$/unit | \$/ha  |                 |
| Offset discs                                             | May     | 34.35              |          |         |         | 0.00   | 34.35           |
| Spray - Roundup                                          | May     | 7.82               | 3        | L       | \$6.80  | 20.40  | 28.22           |
| Planting and seed using a combine                        | Apr     | 22.38              | 55       | kg      | \$2.00  | 110.00 | 132.38          |
| Fertiliser, DAP (with above)                             |         |                    | 125      | kg      | \$1.40  | 175.00 | 175.00          |
| Fertiliser, CK88 (with above)                            |         |                    | 150      | kg      | \$1.10  | 165.00 | 165.00          |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
| Harvest & ensile                                         | Sep     | →                  | 20       | t (wet) | \$28.00 | 560.00 | 560.00          |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 0.0      | ML      | \$0.00  | 0.00   | 0.00            |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |         |         |        | <b>1,094.95</b> |

|                                        |               |                      |
|----------------------------------------|---------------|----------------------|
| <b>Feed production and utilisation</b> |               |                      |
| Feed produced (kgDM/ha)                |               | 7,000                |
| Feed utilisation (kgDM/ha)             | Utilisation % | 100%<br><b>7,000</b> |

|                                       |              |                       |
|---------------------------------------|--------------|-----------------------|
| <b>Cost of feed (\$/kgDM)</b>         |              | <b>\$0.16</b>         |
| <b>Cost of feed (\$/tonne as fed)</b> | Dry Matter % | 35%<br><b>\$54.75</b> |

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 8,400       | 7,000    | 5,600 | 0.13    | 0.16     | 0.20 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.16    | 0.16     | 0.16 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.16    | 0.16     | 0.16 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

# Brassica - Irrigated and grazed

|                                                            |       |     |                  |
|------------------------------------------------------------|-------|-----|------------------|
| <b>Assumptions</b>                                         |       |     | <b>Brassica</b>  |
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | <b>Irrigated</b> |
| Irrigation costs                                           |       |     | <b>Grazed</b>    |
|                                                            | \$120 | /ML |                  |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |          |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|----------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit  | \$/ha  |                 |
| Spray - Roundup                                          | Feb     | 7.82               | 3        | L    | \$6.80   | 20.40  | 28.22           |
| Offset discs                                             |         | 34.35              |          |      |          | 0.00   | 34.35           |
| Planting and seed using a spreader                       | Feb     | 5.56               | 4        | kg   | \$13.60  | 54.40  | 59.96           |
| Fertiliser, DAP (with above)                             |         |                    | 125      | kg   | \$1.40   | 175.00 | 175.00          |
| Diamond harrows                                          | Feb     | 13.67              |          |      |          | 0.00   | 13.67           |
| Fertiliser, Urea using spreader                          | Mar     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Apr     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | May     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 3.0      | ML   | \$120.00 | 360.00 | 360.00          |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |          |        | <b>1,047.88</b> |

|                                        |               |     |              |
|----------------------------------------|---------------|-----|--------------|
| <b>Feed production and utilisation</b> |               |     |              |
| Feed produced (kgDM/ha)                |               |     | 11,000       |
| Feed utilisation (kgDM/ha)             | Utilisation % | 70% | <b>7,700</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.14</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 9,240       | 7,700    | 6,160 | 0.11    | 0.14     | 0.17 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.15    | 0.14     | 0.13 | 7%                  | 0%       | -7% |
| Irrigation use (ML/ha) | 3.6         | 3.0      | 2.4   | 0.15    | 0.14     | 0.13 | 7%                  | 0%       | -7% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

|                                                                            |     |                         |       |       |       |        |
|----------------------------------------------------------------------------|-----|-------------------------|-------|-------|-------|--------|
| <b>Cost per kg DM at varying amounts of utilisation and irrigation use</b> |     |                         |       |       |       |        |
|                                                                            |     | Dry mater yield (kg/ha) |       |       |       |        |
|                                                                            |     | 4,620                   | 6,160 | 7,700 | 9,240 | 10,780 |
|                                                                            | 1.8 | 0.20                    | 0.15  | 0.12  | 0.10  | 0.08   |
| Irrigation                                                                 | 2.4 | 0.21                    | 0.16  | 0.13  | 0.11  | 0.09   |
| use                                                                        | 3.0 | 0.23                    | 0.17  | 0.14  | 0.11  | 0.10   |
| (ML/ha)                                                                    | 3.6 | 0.24                    | 0.18  | 0.15  | 0.12  | 0.10   |
|                                                                            | 4.2 | 0.26                    | 0.19  | 0.15  | 0.13  | 0.11   |

# Chicory, Plantain & Clover - Irrigated and grazed

| Assumptions                                                         |           | Chicory, Plantain & Clover |  |
|---------------------------------------------------------------------|-----------|----------------------------|--|
| Machinery costs include Fuel, oil, repairs and maintenance          |           | Irrigated                  |  |
| Chicory, Plantain, clover direct drilled into kikuyu after mulching |           | Grazed                     |  |
| Irrigation costs                                                    | \$120 /ML |                            |  |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |      |          |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|------|----------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit | \$/unit  | \$/ha  |                |
| Mulching of Kikuyu                                | Mar     | 30.82              |          |      |          | 0.00   | 30.82          |
| Planting with a direct drill                      | Apr     | 32.88              |          |      |          | 0.00   | 32.88          |
| Seed Chicory (with above)                         |         |                    | 4        | kg   | \$22.50  | 90.00  | 90.00          |
| Seed Plantain (with above)                        |         |                    | 4        | kg   | \$22.50  | 90.00  | 90.00          |
| Seed Clover (with above)                          |         |                    | 5        | kg   | \$7.50   | 37.50  | 37.50          |
| Fertiliser, DAP (with above)                      |         |                    | 125      | kg   | \$1.40   | 175.00 | 175.00         |
| Fertiliser, CK88 using spreader                   | May     | 5.56               | 100      | kg   | \$1.10   | 110.00 | 115.56         |
| Fertiliser, CK88 using spreader                   | Jun     | 5.56               | 100      | kg   | \$1.10   | 110.00 | 115.56         |
| Fertiliser, CK88 using spreader                   | Jul     | 5.56               | 100      | kg   | \$1.10   | 110.00 | 115.56         |
| Fertiliser, CK88 using spreader                   | Aug     | 5.56               | 100      | kg   | \$1.10   | 110.00 | 115.56         |
| Fertiliser, CK88 using spreader                   | Sep     | 5.56               | 100      | kg   | \$1.10   | 110.00 | 115.56         |
| Fertiliser, CK88 using spreader                   | Nov     | 5.56               | 100      | kg   | \$1.10   | 110.00 | 115.56         |
|                                                   |         |                    |          |      |          | 0.00   | 0.00           |
|                                                   |         |                    |          |      |          | 0.00   | 0.00           |
|                                                   |         |                    |          |      |          | 0.00   | 0.00           |
|                                                   |         |                    |          |      |          | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 7.0      | ML   | \$120.00 | 840.00 | 840.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |      |          |        | 1,989.56       |

|                                 |               |     |        |
|---------------------------------|---------------|-----|--------|
| Feed production and utilisation |               |     |        |
| Feed produced (kgDM/ha)         |               |     | 14,000 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 70% | 9,800  |

|                        |        |
|------------------------|--------|
| Cost of feed (\$/kgDM) | \$0.20 |
|------------------------|--------|

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 11,760      | 9,800    | 7,840 | 0.17    | 0.20     | 0.25 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.22    | 0.20     | 0.19 | 8%                  | 0%       | -8% |
| Irrigation use (ML/ha) | 8.4         | 7.0      | 5.6   | 0.22    | 0.20     | 0.19 | 8%                  | 0%       | -8% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                        |     | Dry mater utilisation (kg/ha) |       |       |        |        |
|------------------------|-----|-------------------------------|-------|-------|--------|--------|
|                        |     | 5,880                         | 7,840 | 9,800 | 11,760 | 13,720 |
| Irrigation use (ML/ha) | 4.2 | 0.28                          | 0.21  | 0.17  | 0.14   | 0.12   |
|                        | 5.6 | 0.31                          | 0.23  | 0.19  | 0.15   | 0.13   |
|                        | 7.0 | 0.34                          | 0.25  | 0.20  | 0.17   | 0.15   |
|                        | 8.4 | 0.37                          | 0.28  | 0.22  | 0.18   | 0.16   |
|                        | 9.8 | 0.40                          | 0.30  | 0.24  | 0.20   | 0.17   |

# Gatton panic - Irrigated and grazed

| Assumptions                                                |       |     | Gatton panic |
|------------------------------------------------------------|-------|-----|--------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | Irrigated    |
| Life of the crop (years)                                   | 10    |     | Grazed       |
| Irrigation costs                                           | \$120 | /ML |              |

| Establishment                                         | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|-------------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                       |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                          | Oct     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                       | Oct     | 7.82               | 3        | L    | 6.80    | 20.40  | 28.22          |
| Power harrows                                         | Oct     | 52.22              |          |      |         | 0.00   | 52.22          |
| Uncoated Seed with a spreader                         | Oct     | 5.56               | 5        | kg   | 28.50   | 142.50 | 148.06         |
| Roller                                                | Oct     | 11.37              |          |      |         | 0.00   | 11.37          |
| Fertiliser, CK88 using spreader                       | Oct     | 5.56               | 200      | kg   | 1.10    | 220.00 | 225.56         |
|                                                       |         |                    |          |      |         | 0.00   | 0.00           |
|                                                       |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                            | Various |                    | 3        | ML   | 120.00  | 360.00 | 360.00         |
| <b>Total establishment cost</b>                       |         |                    |          |      |         |        | <b>859.78</b>  |
| Establishment cost averaged over the life of the crop |         |                    |          |      |         |        | 85.98          |

| Annual maintenance                                       | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Fertiliser, CK88 using spreader                          | Oct     | 5.56               | 200      | kg   | 1.10    | 220.00 | 225.56          |
| Fertiliser, Urea using spreader                          | Nov     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Dec     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                    | Jan     | 5.56               | 150      | kg   | 1.10    | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                          | Feb     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Mar     | 5.56               | 150      | kg   | 1.20    | 180.00 | 185.56          |
|                                                          |         |                    |          |      |         | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 4        | ML   | 120.00  | 480.00 | 480.00          |
| <b>Total annual maintenance cost</b>                     |         |                    |          |      |         |        | <b>1,438.36</b> |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>1,524.34</b> |

|                                        |                   |        |
|----------------------------------------|-------------------|--------|
| <b>Feed production and utilisation</b> |                   |        |
| Feed produced (kgDM/ha)                |                   | 15,000 |
| Feed utilisation (kgDM/ha)             | Utilisation % 70% | 10,500 |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.15</b> |
|-------------------------------|---------------|

## Risk assessment

| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |      |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|------|
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low  |
| DM utilised (kg/ha)    | 25,000      | 10,500   | 17,500 | 0.06    | 0.15     | 0.09 | -58%                | 0%       | -40% |
| Irrigation cost (\$/M) | \$130       | \$120    | \$60   | 0.15    | 0.15     | 0.12 | 3%                  | 0%       | -17% |
| Irrigation use (ML/ha) | 10.0        | 4.0      | 5.0    | 0.21    | 0.15     | 0.16 | 47%                 | 0%       | 8%   |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                        |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                        |     | 6,300                         | 8,400 | 10,500 | 12,600 | 14,700 |
| Irrigation use (ML/ha) | 2.4 | 0.21                          | 0.16  | 0.13   | 0.11   | 0.09   |
|                        | 3.2 | 0.23                          | 0.17  | 0.14   | 0.11   | 0.10   |
|                        | 4.0 | 0.24                          | 0.18  | 0.15   | 0.12   | 0.10   |
|                        | 4.8 | 0.26                          | 0.19  | 0.15   | 0.13   | 0.11   |
|                        | 5.6 | 0.27                          | 0.20  | 0.16   | 0.14   | 0.12   |

# Kikuyu - Irrigated and grazed

| Assumptions                                                |       |     | Kikuyu<br>Irrigated<br>Grazed |
|------------------------------------------------------------|-------|-----|-------------------------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     |                               |
| Life of the crop (years)                                   | 10    |     |                               |
| Irrigation costs                                           | \$120 | /ML |                               |

| Establishment                                         | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|-------------------------------------------------------|---------|--------------------|----------|------|---------|--------|-----------------|
|                                                       |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Offset discs                                          | Mar     | 34.35              |          |      |         | 0.00   | 34.35           |
| Spray - Roundup                                       | Mar     | 7.82               | 3        | L    | \$6.80  | 20.40  | 28.22           |
| Power harrows                                         | Mar     | 52.22              |          |      |         | 0.00   | 52.22           |
| Seed with a spreader                                  | Mar     | 5.56               | 5        | kg   | \$55.00 | 275.00 | 280.56          |
| Roller                                                | Mar     | 11.37              |          |      |         | 0.00   | 11.37           |
| Fertiliser, CK88 using spreader                       | May     | 5.56               | 200      | kg   | \$1.10  | 220.00 | 225.56          |
| Fertiliser, Greentop K using spreader                 | May     | 5.56               | 150      | kg   | \$1.10  | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                       | Jun     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                       | Jul     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                       | Aug     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                 | Sept    | 5.56               | 150      | kg   | \$1.10  | 165.00 | 170.56          |
|                                                       |         |                    |          |      |         | 0.00   | 0.00            |
| Irrigation                                            | Various |                    | 3        | ML   | 120.00  | 360.00 | 360.00          |
| <b>Total establishment cost</b>                       |         |                    |          |      |         |        | <b>1,710.08</b> |
| Establishment cost averaged over the life of the crop |         |                    |          |      |         |        | 171.01          |

| Annual maintenance                                       | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Fertiliser, CK88 using spreader                          | Oct     | 5.56               | 200      | kg   | \$1.10  | 220.00 | 225.56          |
| Fertiliser, Urea using spreader                          | Nov     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Dec     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                    | Jan     | 5.56               | 150      | kg   | \$1.10  | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                          | Feb     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Mar     | 5.56               | 150      | kg   | \$1.20  | 180.00 | 185.56          |
|                                                          |         |                    |          |      |         | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 4        | ML   | 120.00  | 480.00 | 480.00          |
| <b>Total annual maintenance cost</b>                     |         |                    |          |      |         |        | <b>1,438.36</b> |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>1,609.37</b> |

| Feed production and utilisation   |               |               |
|-----------------------------------|---------------|---------------|
| Feed produced (kgDM/ha)           |               | 17,000        |
| <b>Feed utilisation (kgDM/ha)</b> | Utilisation % | 70%           |
|                                   |               | <b>11,900</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.14</b> |
|-------------------------------|---------------|

| Risk assessment        |             |          |        |         |          |      |                     |          |      |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|------|
| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |      |
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low  |
| DM utilised (kg/ha)    | 25,000      | 11,900   | 17,500 | 0.06    | 0.14     | 0.09 | -52%                | 0%       | -32% |
| Irrigation cost (\$/M) | \$130       | \$120    | \$60   | 0.14    | 0.14     | 0.11 | 3%                  | 0%       | -16% |
| Irrigation use (ML/ha) | 10.0        | 4.0      | 5.0    | 0.20    | 0.14     | 0.15 | 45%                 | 0%       | 7%   |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

| Cost per kg DM at varying amounts of utilisation and irrigation use |     |                               |       |        |        |        |
|---------------------------------------------------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                                                                     |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|                                                                     |     | 7,140                         | 9,520 | 11,900 | 14,280 | 16,660 |
| Irrigation<br>use<br>(ML/ha)                                        | 2.4 | 0.20                          | 0.15  | 0.12   | 0.10   | 0.09   |
|                                                                     | 3.2 | 0.21                          | 0.16  | 0.13   | 0.11   | 0.09   |
|                                                                     | 4.0 | 0.23                          | 0.17  | 0.14   | 0.11   | 0.10   |
|                                                                     | 4.8 | 0.24                          | 0.18  | 0.14   | 0.12   | 0.10   |
|                                                                     | 5.6 | 0.25                          | 0.19  | 0.15   | 0.13   | 0.11   |

# Lab Lab - Dryland and grazed

|                                                            |     |     |                |
|------------------------------------------------------------|-----|-----|----------------|
| <b>Assumptions</b>                                         |     |     | <b>Lab Lab</b> |
| Machinery costs include Fuel, oil, repairs and maintenance |     |     | <b>Dryland</b> |
| Irrigation costs                                           |     |     | <b>Grazed</b>  |
|                                                            | \$0 | /ML |                |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                             | Nov     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                          | Nov     | 7.82               | 3        | L    | \$6.80  | 20.40  | 28.22          |
| Power harrows                                            | Nov     | 52.22              |          |      |         | 0.00   | 52.22          |
| Planting and seed using a combine                        | Nov     | 22.38              | 25       | kg   | \$4.00  | 100.00 | 122.38         |
| Fertiliser, CK88 (with above)                            |         |                    | 100      | kg   | \$1.10  | 110.00 | 110.00         |
| Fertiliser, DAP using spreader                           | Feb     | 5.56               | 100      | kg   | \$1.40  | 140.00 | 145.56         |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                               | Various |                    | 0.0      | ML   | \$0.00  | 0.00   | 0.00           |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>492.73</b>  |

|                                        |               |     |              |
|----------------------------------------|---------------|-----|--------------|
| <b>Feed production and utilisation</b> |               |     |              |
| Feed produced (kgDM/ha)                |               |     | 7,000        |
| Feed utilisation (kgDM/ha)             | Utilisation % | 60% | <b>4,200</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.12</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 5,040       | 4,200    | 3,360 | 0.10    | 0.12     | 0.15 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.12    | 0.12     | 0.12 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.12    | 0.12     | 0.12 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

# Lab Lab - Irrigated and grazed

|                                                            |       |     |                  |
|------------------------------------------------------------|-------|-----|------------------|
| <b>Assumptions</b>                                         |       |     | <b>Lab Lab</b>   |
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | <b>Irrigated</b> |
| Irrigation costs                                           |       |     | <b>Grazed</b>    |
|                                                            | \$120 | /ML |                  |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |          |        | Total<br>\$/ha |
|----------------------------------------------------------|---------|--------------------|----------|------|----------|--------|----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit  | \$/ha  |                |
| Offset discs                                             | Nov     | 34.35              |          |      |          | 0.00   | 34.35          |
| Spray - Roundup                                          | Nov     | 7.82               | 3        | L    | \$6.80   | 20.40  | 28.22          |
| Power harrows                                            | Nov     | 52.22              |          |      |          | 0.00   | 52.22          |
| Planting and seed using a combine                        | Nov     | 22.38              | 30       | kg   | \$4.00   | 120.00 | 142.38         |
| Fertiliser, CK88 (with above)                            |         |                    | 100      | kg   | \$1.10   | 110.00 | 110.00         |
| Fertiliser, DAP using spreader                           | Jan     | 5.56               | 100      | kg   | \$1.40   | 140.00 | 145.56         |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
|                                                          |         |                    |          |      |          | 0.00   | 0.00           |
| Irrigation                                               | Various |                    | 2        | ML   | \$120.00 | 240.00 | 240.00         |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |          |        | <b>752.73</b>  |

|                                        |               |     |              |
|----------------------------------------|---------------|-----|--------------|
| <b>Feed production and utilisation</b> |               |     |              |
| Feed produced (kgDM/ha)                |               |     | 11,000       |
| Feed utilisation (kgDM/ha)             | Utilisation % | 60% | <b>6,600</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.11</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 7,920       | 6,600    | 5,280 | 0.10    | 0.11     | 0.14 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.12    | 0.11     | 0.11 | 6%                  | 0%       | -6% |
| Irrigation use (ML/ha) | 2.4         | 2.0      | 1.6   | 0.12    | 0.11     | 0.11 | 6%                  | 0%       | -6% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

| <b>Cost per kg DM at varying amounts of utilisation and irrigation use</b> |     |                               |       |       |       |       |
|----------------------------------------------------------------------------|-----|-------------------------------|-------|-------|-------|-------|
|                                                                            |     | Dry mater utilisation (kg/ha) |       |       |       |       |
|                                                                            |     | 3,960                         | 5,280 | 6,600 | 7,920 | 9,240 |
|                                                                            | 1.2 | 0.17                          | 0.12  | 0.10  | 0.08  | 0.07  |
| Irrigation                                                                 | 1.6 | 0.18                          | 0.13  | 0.11  | 0.09  | 0.08  |
| use                                                                        | 2.0 | 0.19                          | 0.14  | 0.11  | 0.10  | 0.08  |
| (ML/ha)                                                                    | 2.4 | 0.20                          | 0.15  | 0.12  | 0.10  | 0.09  |
|                                                                            | 2.8 | 0.21                          | 0.16  | 0.13  | 0.11  | 0.09  |

# Lucerne - Irrigated and grazed

|                                                            |       |     |                                         |
|------------------------------------------------------------|-------|-----|-----------------------------------------|
| <b>Assumptions</b>                                         |       |     | <b>Lucerne<br/>Irrigated<br/>Grazed</b> |
| Machinery costs include Fuel, oil, repairs and maintenance |       |     |                                         |
| Life of the crop (years)                                   | 4     |     |                                         |
| Irrigation costs                                           | \$120 | /ML |                                         |

| Establishment                                         | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|-------------------------------------------------------|---------|--------------------|----------|------|---------|--------|-----------------|
|                                                       |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Spray - Roundup                                       | Mar     | 7.82               | 3.0      | L    | 6.80    | 20.40  | 28.22           |
| Offset                                                | April   | 34.35              |          |      |         | 0.00   | 34.35           |
| Power harrow                                          | April   | 52.22              |          |      |         | 0.00   | 52.22           |
| Spray - Haloxypop-R                                   | April   | 7.82               | 0.075    | kg   | \$78.68 | 5.90   | 13.72           |
| Planting and seed using a combine                     | April   | 22.38              | 20       | kg   | \$18.00 | 360.00 | 382.38          |
| Fertiliser, Sulphate of Potash (with above)           |         |                    | 100      | kg   | \$1.10  | 110.00 | 110.00          |
| Fertiliser, Super (with above)                        |         |                    | 200      | kg   | \$0.90  | 180.00 | 180.00          |
| Spreader - Gypsum                                     | April   | 5.56               | 1,000    | kg   | \$0.20  | 200.00 | 205.56          |
| Roller                                                | April   | 11.37              |          |      |         | 0.00   | 11.37           |
| Irrigation                                            | Various |                    | 1.0      | ML   | 120.00  | 120.00 | 120.00          |
| <b>Total establishment cost</b>                       |         |                    |          |      |         |        | <b>1,137.82</b> |
| Establishment cost averaged over the life of the crop |         |                    |          |      |         |        | 284.46          |

| Annual maintenance                                       | Month | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|-------|--------------------|----------|------|---------|--------|-----------------|
|                                                          |       |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Fertiliser, Super using spreader                         | April | 5.56               | 200      | kg   | \$0.90  | 180.00 | 185.56          |
| Fertiliser, Sulphate of Potash using spreader            | Aug   | 5.56               | 100      | kg   | \$1.10  | 110.00 | 115.56          |
|                                                          |       |                    |          |      |         | 0.00   | 0.00            |
|                                                          |       |                    |          |      |         | 0.00   | 0.00            |
| Irrigation (various times)                               |       |                    | 7.0      | ML   | 120.00  | 840.00 | 840.00          |
| <b>Total annual maintenance cost</b>                     |       |                    |          |      |         |        | <b>1,141.12</b> |
| <b>Total annual cost (maintenance and establishment)</b> |       |                    |          |      |         |        | <b>1,425.58</b> |

|                                        |               |               |
|----------------------------------------|---------------|---------------|
| <b>Feed production and utilisation</b> |               |               |
| Feed produced (kgDM/ha)                |               | 16,000        |
| Feed utilisation (kgDM/ha)             | Utilisation % | 70%           |
|                                        |               | <b>11,200</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.13</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |        |         |          |      |                     |          |      |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|------|
| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |      |
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low  |
| DM utilised (kg/ha)    | 25,000      | 11,200   | 17,500 | 0.06    | 0.13     | 0.08 | -55%                | 0%       | -36% |
| Irrigation cost (\$/M) | \$130       | \$120    | \$60   | 0.13    | 0.13     | 0.09 | 5%                  | 0%       | -31% |
| Irrigation use (ML/ha) | 10.0        | 7.0      | 5.0    | 0.16    | 0.13     | 0.11 | 25%                 | 0%       | -17% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

| <b>Cost per kg DM at varying amounts of utilisation and irrigation use</b> |     |                               |       |        |        |        |
|----------------------------------------------------------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                                                                            |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|                                                                            |     | 6,720                         | 8,960 | 11,200 | 13,440 | 15,680 |
|                                                                            | 4.2 | 0.16                          | 0.12  | 0.10   | 0.08   | 0.07   |
| Irrigation                                                                 | 5.6 | 0.19                          | 0.14  | 0.11   | 0.09   | 0.08   |
| use                                                                        | 7.0 | 0.21                          | 0.16  | 0.13   | 0.11   | 0.09   |
| (ML/ha)                                                                    | 8.4 | 0.24                          | 0.18  | 0.14   | 0.12   | 0.10   |
|                                                                            | 9.8 | 0.26                          | 0.20  | 0.16   | 0.13   | 0.11   |

# Maize - Irrigated and cut for silage

| Assumptions                                                |       |     | Maize<br>Irrigated<br>Silage |
|------------------------------------------------------------|-------|-----|------------------------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     |                              |
| Irrigation costs                                           | \$120 | /ML |                              |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |         |          |          | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|---------|----------|----------|----------------|
|                                                   |         |                    | Units/ha | Unit    | \$/unit  | \$/ha    |                |
| Offset discs                                      | Sept    | 34.35              |          |         |          | 0.00     | 34.35          |
| Spray                                             | Sept    | 7.82               |          |         |          | 0.00     | 7.82           |
| Primextra Gold (with above)                       |         |                    | 3.2      | L       | \$17.50  | 56.00    | 56.00          |
| Dual Gold (with above)                            |         |                    | 1.0      | L       | \$10.50  | 10.50    | 10.50          |
| Spreader                                          | Sept    | 5.56               |          |         |          |          |                |
| Fertiliser, Urea (with above)                     |         |                    | 700      | kg      | \$1.20   | 840.00   | 840.00         |
| Fertiliser, Super (with above)                    |         |                    | 660      | kg      | \$0.90   | 594.00   | 594.00         |
| Fertiliser, Muriate of Potash (with above)        |         |                    | 360      | kg      | \$1.10   | 396.00   | 396.00         |
| Power Harrows                                     | Sept    | 52.22              |          |         |          | 0.00     | 52.22          |
| Planting and seed with a 4 row planter            | Sept    | 33.53              | 18       | kg      | \$49.00  | 882.00   | 915.53         |
|                                                   |         |                    |          |         |          | 0.00     | 0.00           |
| Spray (Boomspray)                                 | Oct     | 7.82               |          |         |          | 0.00     | 7.82           |
| Intrepid Edge NEW                                 |         |                    | 0.5      | L       | \$528.00 | 264.00   | 264.00         |
| Spray (drone)                                     | Nov     | →                  |          |         | \$100.00 | 100.00   | 100.00         |
| Intrepid Edge NEW                                 |         |                    | 0.5      | L       | \$528.00 | 264.00   | 264.00         |
| Harvest & ensile                                  | Dec     | →                  | 52       | t (wet) | \$28.00  | 1,456.00 | 1,456.00       |
|                                                   |         |                    |          |         |          | 0.00     | 0.00           |
| Irrigation                                        | Various |                    | 4.0      | ML      | \$120.00 | 480.00   | 480.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |         |          |          | 5,478.24       |

|                                 |               |      |        |
|---------------------------------|---------------|------|--------|
| Feed production and utilisation |               |      |        |
| Feed produced (kgDM/ha)         |               |      | 17,000 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 100% | 17,000 |

|                                |              |          |
|--------------------------------|--------------|----------|
| Cost of feed (\$/kgDM)         |              | \$0.32   |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 33%      |
|                                |              | \$105.35 |

## Risk assessment

| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 20,400      | 17,000   | 13,600 | 0.27    | 0.32     | 0.40 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96   | 0.33    | 0.32     | 0.32 | 2%                  | 0%       | -2% |
| Irrigation use (ML/ha) | 4.8         | 4.0      | 3.2    | 0.33    | 0.32     | 0.32 | 2%                  | 0%       | -2% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|            |     | Dry mater utilisation (kg/ha) |        |        |        |        |
|------------|-----|-------------------------------|--------|--------|--------|--------|
|            |     | 10,200                        | 13,600 | 17,000 | 20,400 | 23,800 |
|            | 2.4 | 0.52                          | 0.39   | 0.31   | 0.26   | 0.22   |
| Irrigation | 3.2 | 0.53                          | 0.40   | 0.32   | 0.26   | 0.23   |
| use        | 4.0 | 0.54                          | 0.40   | 0.32   | 0.27   | 0.23   |
| (ML/ha)    | 4.8 | 0.55                          | 0.41   | 0.33   | 0.27   | 0.23   |
|            | 5.6 | 0.56                          | 0.42   | 0.33   | 0.28   | 0.24   |

# Millet - Irrigated and grazed

|                                                            |       |     |                  |
|------------------------------------------------------------|-------|-----|------------------|
| <b>Assumptions</b>                                         |       |     | <b>Millet</b>    |
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | <b>Irrigated</b> |
| Irrigation costs                                           |       |     | <b>Grazed</b>    |
|                                                            | \$120 | /ML |                  |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |          |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|----------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit  | \$/ha  |                 |
| Spray - Roundup                                          | Oct     | 7.82               | 3        | L    | \$6.80   | 20.40  | 28.22           |
| Planting and seed using a direct drill                   | Oct     | 32.88              | 40       | kg   | \$3.00   | 120.00 | 152.88          |
| Fertiliser, CK88 using spreader                          | Oct     | 5.56               | 200      | kg   | \$1.10   | 220.00 | 225.56          |
| Fertiliser, Urea using spreader                          | Nov     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Dec     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Jan     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Feb     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 3.0      | ML   | \$120.00 | 360.00 | 360.00          |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |          |        | <b>1,268.90</b> |

|                                        |               |     |              |
|----------------------------------------|---------------|-----|--------------|
| <b>Feed production and utilisation</b> |               |     |              |
| Feed produced (kgDM/ha)                |               |     | 12,000       |
| Feed utilisation (kgDM/ha)             | Utilisation % | 70% | <b>8,400</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.15</b> |
|-------------------------------|---------------|

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 10,080      | 8,400    | 6,720 | 0.13    | 0.15     | 0.19 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.16    | 0.15     | 0.14 | 6%                  | 0%       | -6% |
| Irrigation use (ML/ha) | 3.6         | 3.0      | 2.4   | 0.16    | 0.15     | 0.14 | 6%                  | 0%       | -6% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                              |     | Dry mater utilisation (kg/ha) |       |       |        |        |
|------------------------------|-----|-------------------------------|-------|-------|--------|--------|
|                              |     | 5,040                         | 6,720 | 8,400 | 10,080 | 11,760 |
| Irrigation<br>use<br>(ML/ha) | 1.8 | 0.22                          | 0.17  | 0.13  | 0.11   | 0.10   |
|                              | 2.4 | 0.24                          | 0.18  | 0.14  | 0.12   | 0.10   |
|                              | 3.0 | 0.25                          | 0.19  | 0.15  | 0.13   | 0.11   |
|                              | 3.6 | 0.27                          | 0.20  | 0.16  | 0.13   | 0.11   |
|                              | 4.2 | 0.28                          | 0.21  | 0.17  | 0.14   | 0.12   |

# Oats & Vetch - Dryland and grazed

| Assumptions                                                |     |     | Oats & Vetch |
|------------------------------------------------------------|-----|-----|--------------|
| Machinery costs include Fuel, oil, repairs and maintenance |     |     | Dryland      |
| Irrigation costs                                           |     |     | Grazed       |
|                                                            | \$0 | /ML |              |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                             | Mar     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                          | Mar     | 7.82               | 3        | L    | \$6.80  | 20.40  | 28.22          |
| Planting using a direct drill                            | Apr     | 32.88              |          |      |         | 0.00   | 32.88          |
| Oats seed (with above)                                   |         |                    | 50       | kg   | \$2.40  | 120.00 | 120.00         |
| Vetch seed (with above)                                  |         |                    | 10       | kg   | \$4.25  | 42.50  | 42.50          |
| Fertiliser, CK88 (with above)                            |         |                    | 125      | kg   | \$1.10  | 137.50 | 137.50         |
| Fertiliser, Urea using spreader                          | Jun     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, CK88 using spreader                          | Jul     | 5.56               | 125      | kg   | \$1.10  | 137.50 | 143.06         |
| Fertiliser, Urea using spreader                          | Aug     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, Urea using spreader                          | Sep     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
|                                                          |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                               | Various |                    | 0        | ML   | \$0.00  | 0.00   | 0.00           |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>915.19</b>  |

| Feed production and utilisation |               |     |              |
|---------------------------------|---------------|-----|--------------|
| Feed produced (kgDM/ha)         |               |     | 10,000       |
| Feed utilisation (kgDM/ha)      | Utilisation % | 70% | <b>7,000</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.13</b> |
|-------------------------------|---------------|

| Risk assessment        |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 8,400       | 7,000    | 5,600 | 0.11    | 0.13     | 0.16 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.13    | 0.13     | 0.13 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.13    | 0.13     | 0.13 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

# Oats - Dryland and grazed

| Assumptions                                                |     |     | Oats    |
|------------------------------------------------------------|-----|-----|---------|
| Machinery costs include Fuel, oil, repairs and maintenance |     |     | Dryland |
| Irrigation costs                                           |     |     | Grazed  |
|                                                            | \$0 | /ML |         |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                      | Mar     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                   | Mar     | 7.82               | 3        | L    | \$6.80  | 20.40  | 28.22          |
| Planting and seed using a combine                 | Apr     | 22.38              | 50       | kg   | \$2.40  | 120.00 | 142.38         |
| Fertiliser, DAP (with above)                      |         |                    | 125      | kg   | \$1.40  | 175.00 | 175.00         |
| Fertiliser, Urea using spreader                   | Jun     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, Urea using spreader                   | Jul     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, Urea using spreader                   | Aug     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
| Fertiliser, Urea using spreader                   | Sep     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 0        | ML   | \$0.00  | 0.00   | 0.00           |
| Total annual cost (maintenance and establishment) |         |                    |          |      |         |        | 882.19         |

|                                 |               |     |       |
|---------------------------------|---------------|-----|-------|
| Feed production and utilisation |               |     |       |
| Feed produced (kgDM/ha)         |               |     | 9,000 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 70% | 6,300 |

|                        |        |
|------------------------|--------|
| Cost of feed (\$/kgDM) | \$0.14 |
|------------------------|--------|

| Risk assessment        |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 7,560       | 6,300    | 5,040 | 0.12    | 0.14     | 0.18 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.14    | 0.14     | 0.14 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.14    | 0.14     | 0.14 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

# Prairie grass - Irrigated and grazed

| Assumptions                                                                                                          |       |     | Prairie grass |
|----------------------------------------------------------------------------------------------------------------------|-------|-----|---------------|
| Machinery costs include Fuel, oil, repairs and maintenance                                                           |       |     | Irrigated     |
| Life of the crop (years)                                                                                             | 10    |     | Grazed        |
| Irrigation costs                                                                                                     | \$120 | /ML |               |
| Fertiliser applied during establishment is recorded in the annual maintenance section as fertiliser applied in March |       |     |               |

| Year 1                                                | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|-------------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                       |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                          | Mar     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                       | Mar     | 7.82               | 3        | L    | 6.80    | 20.40  | 28.22          |
| Power harrows                                         | Mar     | 52.22              |          |      |         | 0.00   | 52.22          |
| Planting and seed with a combine                      | Mar     | 22.38              | 40       | kg   | \$14.00 | 560.00 | 582.38         |
|                                                       |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                            | Various |                    | 1.0      | ML   | 120.00  | 120.00 | 120.00         |
| <b>Total establishment cost</b>                       |         |                    |          |      |         |        | <b>817.17</b>  |
| Establishment cost averaged over the life of the crop |         |                    |          |      |         |        | 81.72          |

| Annual maintenance                                       | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Fertiliser, CK88 using spreader                          | Mar     | 5.56               | 200      | kg   | 1.10    | 220.00 | 225.56          |
| Fertiliser, Urea using spreader                          | May     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Jun     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Jul     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                    | Aug     | 5.56               | 150      | kg   | 1.10    | 165.00 | 170.56          |
| Fertiliser, Greentop K using spreader                    | Sept    | 5.56               | 150      | kg   | 1.10    | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                          | Oct     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Dec     | 5.56               | 100      | kg   | 1.20    | 120.00 | 125.56          |
|                                                          |         |                    |          |      |         | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 7.0      | ML   | 120.00  | 840.00 | 840.00          |
| <b>Total annual maintenance cost</b>                     |         |                    |          |      |         |        | <b>2,034.48</b> |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>2,116.20</b> |

|                                        |               |               |
|----------------------------------------|---------------|---------------|
| <b>Feed production and utilisation</b> |               |               |
| Feed produced (kgDM/ha)                |               | 15,000        |
| <b>Feed utilisation (kgDM/ha)</b>      | Utilisation % | 70%           |
|                                        |               | <b>10,500</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.20</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |        |         |          |      |                     |          |      |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|------|
| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |      |
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low  |
| DM utilised (kg/ha)    | 25,000      | 10,500   | 17,500 | 0.08    | 0.20     | 0.12 | -58%                | 0%       | -40% |
| Irrigation cost (\$/M) | \$130       | \$120    | \$60   | 0.21    | 0.20     | 0.16 | 3%                  | 0%       | -20% |
| Irrigation use (ML/ha) | 10.0        | 7.0      | 5.0    | 0.24    | 0.20     | 0.18 | 17%                 | 0%       | -11% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

| <b>Cost per kg DM at varying amounts of utilisation and irrigation use</b> |     |                               |       |        |        |        |
|----------------------------------------------------------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                                                                            |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|                                                                            |     | 6,300                         | 8,400 | 10,500 | 12,600 | 14,700 |
|                                                                            | 4.2 | 0.28                          | 0.21  | 0.17   | 0.14   | 0.12   |
| Irrigation                                                                 | 5.6 | 0.31                          | 0.23  | 0.19   | 0.15   | 0.13   |
| use                                                                        | 7.0 | 0.34                          | 0.25  | 0.20   | 0.17   | 0.14   |
| (ML/ha)                                                                    | 8.4 | 0.36                          | 0.27  | 0.22   | 0.18   | 0.16   |
|                                                                            | 9.8 | 0.39                          | 0.29  | 0.23   | 0.19   | 0.17   |

# Rhodes grass – Irrigated and grazed

| Assumptions                                                |       |     | Rhodes grass |
|------------------------------------------------------------|-------|-----|--------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | Irrigated    |
| Life of the crop (years)                                   | 10    |     | Grazed       |
| Irrigation costs                                           | \$120 | /ML |              |
| Note: Bare seed price                                      |       |     |              |

| Establishment                                         | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|-------------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                       |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                          | Oct     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                       | Oct     | 7.82               | 3.0      | L    | 6.80    | 20.40  | 28.22          |
| Power harrows                                         | Oct     | 52.22              |          |      |         | 0.00   | 52.22          |
| Seed with a spreader                                  | Oct     | 5.56               | 5.0      | kg   | 12.50   | 62.50  | 68.06          |
| Roller                                                | Oct     | 11.37              |          |      |         | 0.00   | 11.37          |
| Fertiliser, CK88 using spreader                       | Oct     | 5.56               | 200.0    | kg   | 1.10    | 220.00 | 225.56         |
|                                                       |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                            | Various |                    | 2.0      | ML   | 120.00  | 240.00 | 240.00         |
| <b>Total establishment cost</b>                       |         |                    |          |      |         |        | <b>659.78</b>  |
| Establishment cost averaged over the life of the crop |         |                    |          |      |         |        | 65.98          |

| Annual maintenance                                       | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|---------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                 |
| Fertiliser, CK88 using spreader                          | Oct     | 5.56               | 200.0    | kg   | 1.10    | 220.00 | 225.56          |
| Fertiliser, Urea using spreader                          | Nov     | 5.56               | 100.0    | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Dec     | 5.56               | 100.0    | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                    | Jan     | 5.56               | 150.0    | kg   | 1.10    | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                          | Feb     | 5.56               | 100.0    | kg   | 1.20    | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Mar     | 5.56               | 150.0    | kg   | 1.20    | 180.00 | 185.56          |
|                                                          |         |                    |          |      |         | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 4.0      | ML   | 120.00  | 480.00 | 480.00          |
| <b>Total annual maintenance cost</b>                     |         |                    |          |      |         |        | <b>1,438.36</b> |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |         |        | <b>1,504.34</b> |

|                                        |               |               |
|----------------------------------------|---------------|---------------|
| <b>Feed production and utilisation</b> |               |               |
| Feed produced (kgDM/ha)                |               | 15,000        |
| <b>Feed utilisation (kgDM/ha)</b>      | Utilisation % | 70%           |
|                                        |               | <b>10,500</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.14</b> |
|-------------------------------|---------------|

## Risk assessment

| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |      |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|------|
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low  |
| DM utilised (kg/ha)    | 25,000      | 10,500   | 17,500 | 0.06    | 0.14     | 0.09 | -58%                | 0%       | -40% |
| Irrigation cost (\$/M) | \$130       | \$120    | \$60   | 0.15    | 0.14     | 0.12 | 3%                  | 0%       | -17% |
| Irrigation use (ML/ha) | 10.0        | 4.0      | 5.0    | 0.21    | 0.14     | 0.15 | 48%                 | 0%       | 8%   |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                        |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                        |     | 6,300                         | 8,400 | 10,500 | 12,600 | 14,700 |
| Irrigation use (ML/ha) | 2.4 | 0.21                          | 0.16  | 0.12   | 0.10   | 0.09   |
|                        | 3.2 | 0.22                          | 0.17  | 0.13   | 0.11   | 0.10   |
|                        | 4.0 | 0.24                          | 0.18  | 0.14   | 0.12   | 0.10   |
|                        | 4.8 | 0.25                          | 0.19  | 0.15   | 0.13   | 0.11   |
|                        | 5.6 | 0.27                          | 0.20  | 0.16   | 0.13   | 0.12   |

# Ryegrass (annual) - Irrigated and grazed

|                                                            |                  |
|------------------------------------------------------------|------------------|
| <b>Assumptions</b>                                         | <b>Ryegrass</b>  |
| Machinery costs include Fuel, oil, repairs and maintenance | <b>Irrigated</b> |
| Ryegrass direct drilled into kikuyu after mulching         | <b>Grazed</b>    |
| Irrigation costs                                           | \$120 /ML        |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |          |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|----------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit  | \$/ha  |                 |
| Mulching of kikuyu                                       | Mar     | 30.82              |          |      |          | 0.00   | 30.82           |
| Planting and seed using a direct drill                   | Apr     | 32.88              | 65       | kg   | \$5.00   | 325.00 | 357.88          |
| Fertiliser, DAP (with above)                             |         |                    | 125      | kg   | \$1.40   | 175.00 | 175.00          |
| Fertiliser, Urea using spreader                          | May     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Jun     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                    | Jul     | 5.56               | 150      | kg   | \$1.10   | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                          | Aug     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Sep     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Greentop K using spreader                    | Oct     | 5.56               | 150      | kg   | \$1.10   | 165.00 | 170.56          |
| Fertiliser, Urea using spreader                          | Nov     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 6.0      | ML   | \$120.00 | 720.00 | 720.00          |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |          |        | <b>2,252.62</b> |

|                                        |               |     |               |
|----------------------------------------|---------------|-----|---------------|
| <b>Feed production and utilisation</b> |               |     |               |
| Feed produced (kgDM/ha)                |               |     | 15,000        |
| Feed utilisation (kgDM/ha)             | Utilisation % | 70% | <b>10,500</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.21</b> |
|-------------------------------|---------------|

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 12,600      | 10,500   | 8,400 | 0.18    | 0.21     | 0.27 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.23    | 0.21     | 0.20 | 6%                  | 0%       | -6% |
| Irrigation use (ML/ha) | 7.2         | 6.0      | 4.8   | 0.23    | 0.21     | 0.20 | 6%                  | 0%       | -6% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

| <b>Cost per kg DM at varying amounts of utilisation and irrigation use</b> |     |                               |       |        |        |        |
|----------------------------------------------------------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                                                                            |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|                                                                            |     | 6,300                         | 8,400 | 10,500 | 12,600 | 14,700 |
|                                                                            | 3.6 | 0.31                          | 0.23  | 0.19   | 0.16   | 0.13   |
| Irrigation                                                                 | 4.8 | 0.33                          | 0.25  | 0.20   | 0.17   | 0.14   |
| use                                                                        | 6.0 | 0.36                          | 0.27  | 0.21   | 0.18   | 0.15   |
| (ML/ha)                                                                    | 7.2 | 0.38                          | 0.29  | 0.23   | 0.19   | 0.16   |
|                                                                            | 8.4 | 0.40                          | 0.30  | 0.24   | 0.20   | 0.17   |

# Sorghum (forage) - Irrigated and grazed

| Assumptions                                                |       |     | Forage sorghum |
|------------------------------------------------------------|-------|-----|----------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | Irrigated      |
| Irrigation costs                                           |       |     | Grazed         |
|                                                            | \$120 | /ML |                |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |      |          |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|------|----------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit | \$/unit  | \$/ha  |                 |
| Offset discs                                             | Oct     | 34.35              |          |      |          | 0.00   | 34.35           |
| Spray - Roundup                                          | Oct     | 7.82               | 3.0      | L    | \$6.80   | 20.40  | 28.22           |
| Spray - Atrazine (now dry formulation)                   | Oct     | 7.82               | 1.5      | kg   | \$7.30   | 10.95  | 18.77           |
| Power harrows                                            | Oct     | 52.22              |          |      |          | 0.00   | 52.22           |
| Planting and seed using a combine                        | Oct     | 22.38              | 12       | kg   | \$9.00   | 108.00 | 130.38          |
| Fertiliser, CK88 (with above)                            |         |                    | 200      | kg   | \$1.36   | 272.00 | 272.00          |
| Muriate of Potash (with above)                           |         |                    | 60       | kg   | \$1.20   | 72.00  | 72.00           |
| Fertiliser, Urea using spreader                          | Nov     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Dec     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Jan     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
| Fertiliser, Urea using spreader                          | Feb     | 5.56               | 100      | kg   | \$1.20   | 120.00 | 125.56          |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
|                                                          |         |                    |          |      |          | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 2.5      | ML   | \$120.00 | 300.00 | 300.00          |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |      |          |        | <b>1,410.18</b> |

|                                        |               |     |               |
|----------------------------------------|---------------|-----|---------------|
| <b>Feed production and utilisation</b> |               |     |               |
| Feed produced (kgDM/ha)                |               |     | 17,000        |
| Feed utilisation (kgDM/ha)             | Utilisation % | 60% | <b>10,200</b> |

|                               |               |
|-------------------------------|---------------|
| <b>Cost of feed (\$/kgDM)</b> | <b>\$0.14</b> |
|-------------------------------|---------------|

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 12,240      | 10,200   | 8,160 | 0.12    | 0.14     | 0.17 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.14    | 0.14     | 0.13 | 4%                  | 0%       | -4% |
| Irrigation use (ML/ha) | 3.0         | 2.5      | 2.0   | 0.14    | 0.14     | 0.13 | 4%                  | 0%       | -4% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                              |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                              |     | 6,120                         | 8,160 | 10,200 | 12,240 | 14,280 |
| Irrigation<br>use<br>(ML/ha) | 1.5 | 0.21                          | 0.16  | 0.13   | 0.11   | 0.09   |
|                              | 2.0 | 0.22                          | 0.17  | 0.13   | 0.11   | 0.09   |
|                              | 2.5 | 0.23                          | 0.17  | 0.14   | 0.12   | 0.10   |
|                              | 3.0 | 0.24                          | 0.18  | 0.14   | 0.12   | 0.10   |
|                              | 3.5 | 0.25                          | 0.19  | 0.15   | 0.13   | 0.11   |

# Sorghum (forage) - Irrigated and cut for silage

| Assumptions                                                |       |     | Forage sorghum |
|------------------------------------------------------------|-------|-----|----------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | Irrigated      |
| Irrigation costs                                           |       |     | Silage         |
|                                                            | \$120 | /ML |                |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |         |          |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|---------|----------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit    | \$/unit  | \$/ha  |                |
| Offset discs                                      | Oct     | 34.35              |          |         |          | 0.00   | 34.35          |
| Spray - Roundup                                   | Oct     | 7.82               | 3.0      | L       | \$6.80   | 20.40  | 28.22          |
| Spray - Atrazine (now dry form)                   | Oct     | 7.82               | 1.5      | kg      | \$7.30   | 10.95  | 18.77          |
| Power harrows                                     | Oct     | 52.22              |          |         |          | 0.00   | 52.22          |
| Planting and seed using a combine                 | Oct     | 22.38              | 12       | kg      | \$9.00   | 108.00 | 130.38         |
| Fertiliser, CK88 (with above)                     |         |                    | 200      | kg      | \$1.36   | 272.00 | 272.00         |
| Muriate of Potash (with above)                    |         |                    | 60       | kg      | \$1.20   | 72.00  | 72.00          |
| Fertiliser, Urea (with above)                     |         |                    | 100      | kg      | \$1.20   | 120.00 | 120.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Cut and ensile                                    | Dec-Jan | →                  | 35       | t (wet) | \$26.00  | 910.00 | 910.00         |
| Fertiliser, Urea using spreader                   | Dec     | 5.56               | 200      | kg      | \$1.20   | 240.00 | 245.56         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Cut and ensile                                    | Mar     | →                  | 15       | t (wet) | \$26.00  | 390.00 | 390.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 2.5      | ML      | \$120.00 | 300.00 | 300.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |         |          |        | 2,573.50       |

| Feed production and utilisation |               |      |        |
|---------------------------------|---------------|------|--------|
| Feed produced (kgDM/ha)         |               |      | 17,000 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 100% | 17,000 |

|                                |              |         |
|--------------------------------|--------------|---------|
| Cost of feed (\$/kgDM)         |              | \$0.15  |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 34%     |
|                                |              | \$51.47 |

## Risk assessment

| Risk factors           | Risk inputs |          |        | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|--------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low    | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 20,400      | 17,000   | 13,600 | 0.13    | 0.15     | 0.19 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96   | 0.15    | 0.15     | 0.15 | 2%                  | 0%       | -2% |
| Irrigation use (ML/ha) | 3.0         | 2.5      | 2.0    | 0.15    | 0.15     | 0.15 | 2%                  | 0%       | -2% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                              |     | Dry mater utilisation (kg/ha) |        |        |        |        |
|------------------------------|-----|-------------------------------|--------|--------|--------|--------|
|                              |     | 10,200                        | 13,600 | 17,000 | 20,400 | 23,800 |
| Irrigation<br>use<br>(ML/ha) | 1.5 | 0.24                          | 0.18   | 0.14   | 0.12   | 0.10   |
|                              | 2.0 | 0.25                          | 0.18   | 0.15   | 0.12   | 0.11   |
|                              | 2.5 | 0.25                          | 0.19   | 0.15   | 0.13   | 0.11   |
|                              | 3.0 | 0.26                          | 0.19   | 0.15   | 0.13   | 0.11   |
|                              | 3.5 | 0.26                          | 0.20   | 0.16   | 0.13   | 0.11   |

# Sorghum (forage) - Dryland and grazed

| Assumptions                                                |     |     | Forage sorghum |
|------------------------------------------------------------|-----|-----|----------------|
| Machinery costs include Fuel, oil, repairs and maintenance |     |     | Dryland        |
| Irrigation costs                                           |     |     | Grazed         |
|                                                            | \$0 | /ML |                |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |      |         |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|------|---------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit | \$/unit | \$/ha  |                |
| Offset discs                                      | Oct     | 34.35              |          |      |         | 0.00   | 34.35          |
| Spray - Roundup                                   | Oct     | 7.82               | 3.0      | L    | \$6.80  | 20.40  | 28.22          |
| Spray - Atrazine (now dry form)                   | Oct     | 7.82               | 1.5      | kg   | \$7.30  | 10.95  | 18.77          |
| Power harrows                                     | Oct     | 52.22              |          |      |         | 0.00   | 52.22          |
| Planting and seed using a combine                 | Oct     | 22.38              | 10       | kg   | \$9.00  | 90.00  | 112.38         |
| Fertiliser, CK88 (with above)                     |         |                    | 150      | kg   | \$1.36  | 204.00 | 204.00         |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
| Fertiliser, Urea using spreader                   | Dec     | 5.56               | 100      | kg   | \$1.20  | 120.00 | 125.56         |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
|                                                   |         |                    |          |      |         | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 0.0      | ML   | \$0.00  | 0.00   | 0.00           |
| Total annual cost (maintenance and establishment) |         |                    |          |      |         |        | 575.50         |

|                                 |               |     |       |
|---------------------------------|---------------|-----|-------|
| Feed production and utilisation |               |     |       |
| Feed produced (kgDM/ha)         |               |     | 9,000 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 60% | 5,400 |

|                        |        |
|------------------------|--------|
| Cost of feed (\$/kgDM) | \$0.11 |
|------------------------|--------|

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 6,480       | 5,400    | 4,320 | 0.09    | 0.11     | 0.13 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.11    | 0.11     | 0.11 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.11    | 0.11     | 0.11 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                        |     | Dry mater utilisation (kg/ha) |       |       |       |       |
|------------------------|-----|-------------------------------|-------|-------|-------|-------|
|                        |     | 3,240                         | 4,320 | 5,400 | 6,480 | 7,560 |
| Irrigation use (ML/ha) | 0.0 | 0.18                          | 0.13  | 0.11  | 0.09  | 0.08  |
|                        | 0.0 | 0.18                          | 0.13  | 0.11  | 0.09  | 0.08  |
|                        | 0.0 | 0.18                          | 0.13  | 0.11  | 0.09  | 0.08  |
|                        | 0.0 | 0.18                          | 0.13  | 0.11  | 0.09  | 0.08  |
|                        | 0.0 | 0.18                          | 0.13  | 0.11  | 0.09  | 0.08  |

# Sorghum (forage) – Dryland and cut for silage

|                                                            |     |     |                       |  |
|------------------------------------------------------------|-----|-----|-----------------------|--|
| <b>Assumptions</b>                                         |     |     | <b>Forage sorghum</b> |  |
| Machinery costs include Fuel, oil, repairs and maintenance |     |     | <b>Dryland</b>        |  |
| Irrigation costs                                           |     |     | <b>Silage</b>         |  |
|                                                            | \$0 | /ML |                       |  |

| Operation                                                | Month | Machinery<br>\$/ha | Inputs   |         |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|-------|--------------------|----------|---------|---------|--------|-----------------|
|                                                          |       |                    | Units/ha | Unit    | \$/unit | \$/ha  |                 |
| Offset discs                                             | Oct   | 34.35              |          |         |         | 0.00   | 34.35           |
| Spray - Roundup                                          | Oct   | 7.82               | 3.0      | L       | \$6.80  | 20.40  | 28.22           |
| Spray - Atrazine                                         | Oct   | 7.82               | 1.5      | kg      | \$7.30  | 10.95  | 18.77           |
| Diamond harrows                                          | Oct   | 13.67              |          |         |         | 0.00   | 13.67           |
| Planting and seed using a combine                        | Oct   | 22.38              | 10       | kg      | \$9.00  | 90.00  | 112.38          |
| Fertiliser, CK88 (with above)                            |       |                    | 150      | kg      | \$1.10  | 165.00 | 165.00          |
| Muriate of Potash (with above)                           |       |                    | 60       | kg      | \$1.10  | 66.00  | 66.00           |
| Fertiliser, Urea (with above)                            |       |                    | 80       | kg      | \$1.20  | 96.00  | 96.00           |
| Cut and ensile                                           | Jan   | →                  | 25       | t (wet) | \$28.00 | 0.00   | 0.00            |
|                                                          |       |                    |          |         |         | 0.00   | 0.00            |
|                                                          |       |                    |          |         |         | 0.00   | 0.00            |
|                                                          |       |                    |          |         |         | 0.00   | 0.00            |
|                                                          |       |                    |          |         |         | 0.00   | 0.00            |
|                                                          |       |                    |          |         |         | 0.00   | 0.00            |
|                                                          |       |                    |          |         |         | 0.00   | 0.00            |
| Irrigation                                               |       |                    | 0.0      | ML      | \$0.00  | 0.00   | 0.00            |
| <b>Total annual cost (maintenance and establishment)</b> |       |                    |          |         |         |        | <b>1,234.39</b> |

|                                        |               |      |              |
|----------------------------------------|---------------|------|--------------|
| <b>Feed production and utilisation</b> |               |      |              |
| Feed produced (kgDM/ha)                |               |      | 9,000        |
| Feed utilisation (kgDM/ha)             | Utilisation % | 100% | <b>9,000</b> |

|                                       |              |                    |
|---------------------------------------|--------------|--------------------|
| <b>Cost of feed (\$/kgDM)</b>         |              | <b>\$0.14</b>      |
| <b>Cost of feed (\$/tonne as fed)</b> | Dry Matter % | 36% <b>\$49.38</b> |

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 10,800      | 9,000    | 7,200 | 0.11    | 0.14     | 0.17 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.14    | 0.14     | 0.14 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.14    | 0.14     | 0.14 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

# Sorghum (grain) - Irrigated and cut for silage

| Assumptions                                                |       |     | Grain sorghum |
|------------------------------------------------------------|-------|-----|---------------|
| Machinery costs include Fuel, oil, repairs and maintenance |       |     | Irrigated     |
| Irrigation costs                                           |       |     | Silage        |
|                                                            | \$120 | /ML |               |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |         |          |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|---------|----------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit    | \$/unit  | \$/ha  |                |
| Offset discs                                      | Oct     | 34.35              |          |         |          | 0.00   | 34.35          |
| Spray - Roundup                                   | Oct     | 5.56               | 3.0      | L       | \$6.80   | 20.40  | 25.96          |
| Spray - Atrazine                                  | Oct     | 5.56               | 1.5      | L       | \$7.30   | 10.95  | 16.51          |
| Power harrows                                     | Oct     | 52.22              |          |         |          | 0.00   | 52.22          |
| Planting and seed using a combine                 | Oct     | 22.38              | 6.0      | kg      | \$26.25  | 157.50 | 179.88         |
| Fertiliser, CK88 (with above)                     |         |                    | 200      | kg      | \$1.10   | 220.00 | 220.00         |
| Muriate of Potash (with above)                    |         |                    | 100      | kg      | \$1.10   | 110.00 | 110.00         |
| Fertiliser, Urea (with above)                     |         |                    | 150      | kg      | \$1.20   | 180.00 | 180.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Cut and ensile                                    | Jan     | →                  | 35       | t (wet) | \$28.00  | 980.00 | 980.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 2.0      | ML      | \$120.00 | 240.00 | 240.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |         |          |        | 2,038.92       |

| Feed production and utilisation |               |      |        |
|---------------------------------|---------------|------|--------|
| Feed produced (kgDM/ha)         |               |      | 11,500 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 100% | 11,500 |

|                                |              |         |
|--------------------------------|--------------|---------|
| Cost of feed (\$/kgDM)         |              | \$0.18  |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 33%     |
|                                |              | \$58.25 |

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 13,800      | 11,500   | 9,200 | 0.15    | 0.18     | 0.22 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.18    | 0.18     | 0.17 | 2%                  | 0%       | -2% |
| Irrigation use (ML/ha) | 2.4         | 2.0      | 1.6   | 0.18    | 0.18     | 0.17 | 2%                  | 0%       | -2% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                        |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------------------|-----|-------------------------------|-------|--------|--------|--------|
|                        |     | 6,900                         | 9,200 | 11,500 | 13,800 | 16,100 |
| Irrigation use (ML/ha) | 1.2 | 0.28                          | 0.21  | 0.17   | 0.14   | 0.12   |
|                        | 1.6 | 0.29                          | 0.22  | 0.17   | 0.14   | 0.12   |
|                        | 2.0 | 0.30                          | 0.22  | 0.18   | 0.15   | 0.13   |
|                        | 2.4 | 0.30                          | 0.23  | 0.18   | 0.15   | 0.13   |
|                        | 2.8 | 0.31                          | 0.23  | 0.19   | 0.15   | 0.13   |

# Soybean - Irrigated and cut for silage

|                                                            |       |     |                                         |
|------------------------------------------------------------|-------|-----|-----------------------------------------|
| <b>Assumptions</b>                                         |       |     | <b>Soybean<br/>Irrigated<br/>Silage</b> |
| Machinery costs include Fuel, oil, repairs and maintenance |       |     |                                         |
| Irrigation costs                                           | \$120 | /ML |                                         |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |         |          |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|---------|----------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit    | \$/unit  | \$/ha  |                 |
| Spray - Haloxypop-R                                      | Nov     | 7.82               | 0.075    | kg      | \$78.68  | 5.90   | 13.72           |
| Offset discs                                             | Nov     | 34.35              |          |         |          | 0.00   | 34.35           |
| Spray - Roundup                                          | Nov     | 7.82               | 3.0      | L       | \$6.80   | 20.40  | 28.22           |
| Power Harrows                                            | Nov     | 52.22              |          |         |          | 0.00   | 52.22           |
| Planting and seed using a combine                        | Nov     | 22.38              | 75       | kg      | \$3.20   | 240.00 | 262.38          |
| Fertiliser, CK88 using spreader                          | Nov     | 5.56               | 150.0    | kg      | \$1.10   | 165.00 | 170.56          |
| Spray - Intrepid Edge                                    | Jan     | 7.82               | 0.5      | L       | 525.00   | 262.50 | 270.32          |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
| Harvest & ensile                                         |         | →                  | 25.0     | t (wet) | \$30.00  | 750.00 | 750.00          |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
|                                                          |         |                    |          |         |          | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 2.0      | ML      | \$120.00 | 240.00 | 240.00          |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |         |          |        | <b>1,821.77</b> |

|                                        |               |      |              |
|----------------------------------------|---------------|------|--------------|
| <b>Feed production and utilisation</b> |               |      |              |
| Feed produced (kgDM/ha)                |               |      | 8,250        |
| Feed utilisation (kgDM/ha)             | Utilisation % | 100% | <b>8,250</b> |

|                                |              |     |                |
|--------------------------------|--------------|-----|----------------|
| Cost of feed (\$/kgDM)         |              |     | <b>\$0.22</b>  |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 33% | <b>\$72.87</b> |

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 9,900       | 8,250    | 6,600 | 0.18    | 0.22     | 0.28 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.23    | 0.22     | 0.22 | 3%                  | 0%       | -3% |
| Irrigation use (ML/ha) | 2.4         | 2.0      | 1.6   | 0.23    | 0.22     | 0.22 | 3%                  | 0%       | -3% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|                              |     | Dry mater utilisation (kg/ha) |       |       |       |        |
|------------------------------|-----|-------------------------------|-------|-------|-------|--------|
|                              |     | 4,950                         | 6,600 | 8,250 | 9,900 | 11,550 |
| Irrigation<br>use<br>(ML/ha) | 1.2 | 0.35                          | 0.26  | 0.21  | 0.17  | 0.15   |
|                              | 1.6 | 0.36                          | 0.27  | 0.22  | 0.18  | 0.15   |
|                              | 2.0 | 0.37                          | 0.28  | 0.22  | 0.18  | 0.16   |
|                              | 2.4 | 0.38                          | 0.28  | 0.23  | 0.19  | 0.16   |
|                              | 2.8 | 0.39                          | 0.29  | 0.23  | 0.19  | 0.17   |

# Triticale - Irrigated and cut for silage

| Assumptions                                                       |       |     | Triticale<br>Irrigated<br>Silage |
|-------------------------------------------------------------------|-------|-----|----------------------------------|
| Machinery costs per ha include Fuel, oil, repairs and maintenance |       |     |                                  |
| Irrigation costs                                                  | \$120 | /ML |                                  |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |         |          |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|---------|----------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit    | \$/unit  | \$/ha  |                |
| Offset discs                                      | May     | 34.35              |          |         |          | 0.00   | 34.35          |
| Spray - Roundup                                   | May     | 7.82               | 3.0      | L       | \$6.80   | 20.40  | 28.22          |
| Power harrows                                     | May     | 52.22              |          |         |          | 0.00   | 52.22          |
| Planting and seed using a combine                 | June    | 22.38              | 70       | kg      | \$2.30   | 161.00 | 183.38         |
| Fertiliser, DAP (with above)                      |         |                    | 125      | kg      | \$1.40   | 175.00 | 175.00         |
| Fertiliser, CK88 (with above)                     |         |                    | 250      | kg      | \$1.10   | 275.00 | 275.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Harvest & ensile                                  | Sep     | →                  | 35       | t (wet) | \$28.00  | 980.00 | 980.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 2.0      | ML      | \$120.00 | 240.00 | 240.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |         |          |        | 1,968.17       |

| Feed production and utilisation |               |      |        |
|---------------------------------|---------------|------|--------|
| Feed produced (kgDM/ha)         |               |      | 11,500 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 100% | 11,500 |

|                                |              |         |
|--------------------------------|--------------|---------|
| Cost of feed (\$/kgDM)         |              | \$0.17  |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 33%     |
|                                |              | \$56.23 |

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 13,800      | 11,500   | 9,200 | 0.14    | 0.17     | 0.21 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.18    | 0.17     | 0.17 | 2%                  | 0%       | -2% |
| Irrigation use (ML/ha) | 2.4         | 2.0      | 1.6   | 0.18    | 0.17     | 0.17 | 2%                  | 0%       | -2% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|            |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------|-----|-------------------------------|-------|--------|--------|--------|
|            |     | 6,900                         | 9,200 | 11,500 | 13,800 | 16,100 |
|            | 1.2 | 0.27                          | 0.20  | 0.16   | 0.14   | 0.12   |
| Irrigation | 1.6 | 0.28                          | 0.21  | 0.17   | 0.14   | 0.12   |
| use        | 2.0 | 0.29                          | 0.21  | 0.17   | 0.14   | 0.12   |
| (ML/ha)    | 2.4 | 0.29                          | 0.22  | 0.18   | 0.15   | 0.13   |
|            | 2.8 | 0.30                          | 0.22  | 0.18   | 0.15   | 0.13   |

# Wheat – Irrigated and cut for silage

| Assumptions                                                       |       |     | Wheat<br>Irrigated<br>Silage |
|-------------------------------------------------------------------|-------|-----|------------------------------|
| Machinery costs per ha include Fuel, oil, repairs and maintenance |       |     |                              |
| Irrigation costs                                                  | \$120 | /ML |                              |

| Operation                                         | Month   | Machinery<br>\$/ha | Inputs   |         |          |        | Total<br>\$/ha |
|---------------------------------------------------|---------|--------------------|----------|---------|----------|--------|----------------|
|                                                   |         |                    | Units/ha | Unit    | \$/unit  | \$/ha  |                |
| Offset discs                                      | May     | 34.35              |          |         |          | 0.00   | 34.35          |
| Spray - Roundup                                   | May     | 7.82               | 3.0      | L       | \$6.80   | 20.40  | 28.22          |
| Power harrows                                     | May     | 52.22              |          |         |          | 0.00   | 52.22          |
| Planting and seed using a combine                 | June    | 22.38              | 70       | kg      | \$1.35   | 94.50  | 116.88         |
| Fertiliser, DAP (with above)                      |         |                    | 125      | kg      | \$1.40   | 175.00 | 175.00         |
| Fertiliser, Muriate of Potash (with above)        |         |                    | 125      | kg      | \$1.10   | 137.50 | 137.50         |
| Fertiliser, Urea using spreader                   | Jul     | 5.56               | 100      | kg      | \$1.20   | 120.00 | 125.56         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Harvest & ensile                                  | Sep     | →                  | 30       | t (wet) | \$28.00  | 840.00 | 840.00         |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
|                                                   |         |                    |          |         |          | 0.00   | 0.00           |
| Irrigation                                        | Various |                    | 2.0      | ML      | \$120.00 | 240.00 | 240.00         |
| Total annual cost (maintenance and establishment) |         |                    |          |         |          |        | 1,749.73       |

| Feed production and utilisation |               |      |        |
|---------------------------------|---------------|------|--------|
| Feed produced (kgDM/ha)         |               |      | 10,000 |
| Feed utilisation (kgDM/ha)      | Utilisation % | 100% | 10,000 |

|                                |              |         |
|--------------------------------|--------------|---------|
| Cost of feed (\$/kgDM)         |              | \$0.17  |
| Cost of feed (\$/tonne as fed) | Dry Matter % | 33%     |
|                                |              | \$58.32 |

## Risk assessment

| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 12,000      | 10,000   | 8,000 | 0.15    | 0.17     | 0.22 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$144       | \$120    | \$96  | 0.18    | 0.17     | 0.17 | 3%                  | 0%       | -3% |
| Irrigation use (ML/ha) | 2.4         | 2.0      | 1.6   | 0.18    | 0.17     | 0.17 | 3%                  | 0%       | -3% |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level

## Cost per kg DM at varying amounts of utilisation and irrigation use

|            |     | Dry mater utilisation (kg/ha) |       |        |        |        |
|------------|-----|-------------------------------|-------|--------|--------|--------|
|            |     | 6,000                         | 8,000 | 10,000 | 12,000 | 14,000 |
|            | 1.2 | 0.28                          | 0.21  | 0.17   | 0.14   | 0.12   |
| Irrigation | 1.6 | 0.28                          | 0.21  | 0.17   | 0.14   | 0.12   |
| use        | 2.0 | 0.29                          | 0.22  | 0.17   | 0.15   | 0.12   |
| (ML/ha)    | 2.4 | 0.30                          | 0.22  | 0.18   | 0.15   | 0.13   |
|            | 2.8 | 0.31                          | 0.23  | 0.18   | 0.15   | 0.13   |

# Wheat – Dryland and cut for silage

|                                                                   |     |     |                                     |
|-------------------------------------------------------------------|-----|-----|-------------------------------------|
| <b>Assumptions</b>                                                |     |     | <b>Wheat<br/>Dryland<br/>Silage</b> |
| Machinery costs per ha include Fuel, oil, repairs and maintenance |     |     |                                     |
| Irrigation costs                                                  | \$0 | /ML |                                     |

| Operation                                                | Month   | Machinery<br>\$/ha | Inputs   |         |         |        | Total<br>\$/ha  |
|----------------------------------------------------------|---------|--------------------|----------|---------|---------|--------|-----------------|
|                                                          |         |                    | Units/ha | Unit    | \$/unit | \$/ha  |                 |
| Offset discs                                             | May     | 34.35              |          |         |         | 0.00   | 34.35           |
| Spray - Roundup                                          | May     | 7.82               | 3.0      | L       | \$6.80  | 20.40  | 28.22           |
| Planting and seed using a combine                        | Apr     | 22.38              | 60       | kg      | \$1.35  | 81.00  | 103.38          |
| Fertiliser, DAP (with above)                             |         |                    | 125      | kg      | \$1.40  | 175.00 | 175.00          |
| Fertiliser, CK88 (with above)                            |         |                    | 150      | kg      | \$1.10  | 165.00 | 165.00          |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
| Harvest & ensile                                         | Sep     | →                  | 20       | t (wet) | \$28.00 | 560.00 | 560.00          |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
|                                                          |         |                    |          |         |         | 0.00   | 0.00            |
| Irrigation                                               | Various |                    | 0.0      | ML      | \$0.00  | 0.00   | 0.00            |
| <b>Total annual cost (maintenance and establishment)</b> |         |                    |          |         |         |        | <b>1,065.95</b> |

|                                        |               |                      |
|----------------------------------------|---------------|----------------------|
| <b>Feed production and utilisation</b> |               |                      |
| Feed produced (kgDM/ha)                |               | 6,500                |
| Feed utilisation (kgDM/ha)             | Utilisation % | 100%<br><b>6,500</b> |

|                                       |              |                       |
|---------------------------------------|--------------|-----------------------|
| <b>Cost of feed (\$/kgDM)</b>         |              | <b>\$0.16</b>         |
| <b>Cost of feed (\$/tonne as fed)</b> | Dry Matter % | 33%<br><b>\$53.30</b> |

| <b>Risk assessment</b> |             |          |       |         |          |      |                     |          |     |
|------------------------|-------------|----------|-------|---------|----------|------|---------------------|----------|-----|
| Risk factors           | Risk inputs |          |       | \$/kgDM |          |      | % change in \$/kgDM |          |     |
|                        | High        | Budgeted | Low   | High    | Budgeted | Low  | High                | Budgeted | Low |
| DM utilised (kg/ha)    | 7,800       | 6,500    | 5,200 | 0.14    | 0.16     | 0.20 | -17%                | 0%       | 25% |
| Irrigation cost (\$/M) | \$0         | \$0      | \$0   | 0.16    | 0.16     | 0.16 | 0%                  | 0%       | 0%  |
| Irrigation use (ML/ha) | 0.0         | 0.0      | 0.0   | 0.16    | 0.16     | 0.16 | 0%                  | 0%       | 0%  |

Cost per kgDM and the %changes show the effect of a change in 1 risk factor with the others remaining at the budgeted level